

# 2023 RFP Proposal Scoring Rubric

## General

Question		Points & Answers		
History and Experience	Did the proposal demonstrate that the organization has adequate history in serving those nearing or experiencing homelessness?	<b>No Points</b> No, the organization has never served those nearing or experiencing homelessness.	<b>2 Points</b> Yes, the organization has served those nearing or experiencing homelessness successfully but has never administered a project dedicated to them.	<b>4 Points</b> Yes, the organization has administered at least one project dedicated to those nearing or experiencing homelessness.
	Did the proposal demonstrate the organization has previously and successfully administered the same or similar services in the past?	<b>No Points</b> No, the organization has never successfully administered an applicable service.	<b>2 Points</b> Yes, the organization has successfully administered one type of applicable service.	<b>4 Points</b> Yes, the organization has successfully administered more than one type of applicable services.
	In reviewing the project proposal and the agency's video, has the organization previously administered similar federal/state/local government grants?	<b>No Points</b> No, the organization has no prior experience.	<b>2 Points</b> Yes, local government or privately funded grants.	<b>4 Points</b> Yes, federal and state grants.
Financial Capacity	Did the organization demonstrate having the fiscal capacity to successfully and accurately manage a project of this size, including the ability to manage multiple contracts, allocate funds and track expenses by fund as demonstrated in their application, financial and 990 attachments?	<b>No Points</b> No, the organization has NOT demonstrated the required fiscal capacity.	<b>3 Points</b> Yes, the organization has demonstrated SOME fiscal capacity but needs administrative improvements, such as in tracking expenses or on-time reporting.	<b>4 Points</b> Yes, the organization has FULLY demonstrated the required fiscal capacity.
	Did the organization demonstrate sufficient cash flow to support the project, given this is a reimbursement base grant (Financials and 990 Attachments)?	<b>No Points</b> No, the organization has NOT demonstrated sufficient cash flow to support the required services and staffing capacity.	<b>2 Points</b> Yes, the organization has demonstrated SOME cash flow to support the required services and staffing capacity.	<b>4 Points</b> Yes, the organization has demonstrated FULLY sufficient cash flow to support the required services and staffing capacity.

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Question		Points & Answers		
<b>Community and Diversity</b>	Did the organization demonstrate commitment to racial equity specifically among agency leadership?	<p><b>No Points</b></p> <p>No, the organization did NOT demonstrate a commitment to racial equity.</p>	<p><b>2 Points</b></p> <p>Yes, the organization did demonstrate SOME commitment to racial equity, but not among agency leadership.</p>	<p><b>5 Points</b></p> <p>Yes, the organization did demonstrate FULL commitment to racial equity, especially among agency leadership.</p>
	Did the organization demonstrate commitment to ensuring all staff has the attitude, knowledge, and skills to deliver culturally competent services?	<p><b>No Points</b></p> <p>No, the organization did NOT demonstrate a commitment to culturally competent service delivery.</p>	<p><b>2 Points</b></p> <p>Yes, the organization did demonstrate SOME commitment to culturally competent service delivery.</p>	<p><b>5 Points</b></p> <p>Yes, the organization did demonstrate FULL commitment to culturally competent service delivery.</p>
	Did the organization demonstrate a commitment to collaboration with Opening Doors and other community partners?	<p><b>No Points</b></p> <p>No, the organization did NOT demonstrate a commitment to collaboration with Opening Doors OR other community partners.</p>	<p><b>2 Points</b></p> <p>Yes, the organization did demonstrate SOME commitment to collaboration with Opening Doors OR other community partners.</p>	<p><b>5 Points</b></p> <p>Yes, the organization did demonstrate FULL commitment to collaboration with Opening Doors AND other community partners.</p>

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Question		Points & Answers		
<b>Service Provision Approach</b>	Did the organization commit to participating in Coordinated Entry?	<b>No Points</b> No		<b>4 Points</b> Yes
	Did the organization commit to participating in HMIS, or for victim service providers, an HMIS comparable database?	<b>No Points</b> No		<b>4 Points</b> Yes
	Did the organization demonstrate understanding and commitment to Trauma Informed Care and service delivery?	<b>No Points</b> No, the organization did NOT demonstrate understanding or commitment to Trauma Informed Care and service delivery.	<b>2 Points</b> Yes, the organization did demonstrate SOME understanding and commitment to Trauma Informed Care and service delivery.	<b>4 Points</b> Yes, the organization did demonstrate FULL understanding and commitment to Trauma Informed Care and service delivery.
	Did the proposal demonstrate commitment to a Low Barrier, Housing First approach?	<b>No Points</b> No, the organization did NOT demonstrate understanding or commitment to a Low Barrier, Housing First approach.	<b>2 Points</b> Yes, the organization did demonstrate SOME understanding and commitment to a Low Barrier, Housing First approach.	<b>4 Points</b> Yes, the organization did demonstrate FULL understanding and commitment to a Low Barrier, Housing First approach.
	Did the proposal demonstrate an understanding and commitment to Fair Housing and Equal Access practices?	<b>No Points</b> No, the organization did NOT demonstrate understanding or commitment to Fair Housing and Equal Access practices.	<b>2 Points</b> Yes, the organization did demonstrate SOME understanding and commitment to Fair Housing and Equal Access practices.	<b>4 Points</b> Yes, the organization did demonstrate FULL understanding and commitment to Fair Housing and Equal Access practices.

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Question		Points & Answers		
<b>Interview</b>	Did the video provide details about the logistics and vision of the proposal?	<b>No Points</b> No, the video provided NO details about the logistics and vision of the proposal.	<b>2 Points</b> Yes, the video provided SOME details about the logistics and vision of the proposal.	<b>4 Points</b> Yes, the video provided FULL details about the logistics and vision of the proposal.
	Did the video demonstrate the organization's understanding of overall CoC wide goals and strategies for funding?	<b>No Points</b> No, the video demonstrated no understanding of overall CoC wide goals and strategies for funding.	<b>2 Points</b> Yes, the video demonstrated SOME understanding of overall CoC wide goals and strategies for funding.	<b>4 Points</b> Yes, the video demonstrated FULL understanding of overall CoC wide goals and strategies for funding.
	Did the video answer everything required of it in the RFP, as listed here?  "Describe how your program will: • prevent and respond to homelessness and homelessness risk; • address marginalized populations and social disparities; and • connect clients to mainstream services (i.e., health care and employment, public assistance)."	<b>No Points</b> No, the video did NOT answer these questions.	<b>1 Point</b> Yes, the video answered SOME of these questions.	<b>2 Points</b> Yes, the video answered ALL of these questions.
<b>General Section Points Range</b>		<b>Minimum: 0 Points</b>		<b>Maximum: 65 Points</b>

# 2023 RFP Proposal Scoring Rubric

## Grant: ESG

Question		Points & Answers		
ESG - Budget	ESG: Are the requested budget amounts within the range of available dollars and requirements of the ESG grant? For example, Street Outreach and Emergency Shelter combined are limited to 60% of total funding, which is \$154,200.	<b>No Points</b> No, the budget is not within the capabilities of this ESG grant.	<b>2 Points</b> Yes, MOSTLY, with some need for adjustment.	<b>3 Points</b> Yes, FULLY within the capabilities of this ESG grant.
	ESG: Does the budget provided by the agency adequately support the activities and goals proposed by the applicant?	<b>No Points</b> No, the budgeted funding is insufficient.	<b>2 Points</b> Yes, MOSTLY, with some need for adjustment.	<b>3 Points</b> Yes, the budgeted funding is FULLY sufficient.
	ESG: Does the budget and line items, provided by the agency, demonstrate an understanding of the eligible activities described in this RFP? Eligible activities are described here: <a href="https://openingdoorsnwfl.org/web/assets/download/ESG-Program-Components-Quick-Reference.pdf">https://openingdoorsnwfl.org/web/assets/download/ESG-Program-Components-Quick-Reference.pdf</a>	<b>No Points</b> No, the budget and line items DO NOT demonstrate understanding.	<b>2 Points</b> Yes, MOSTLY, with some need for adjustment.	<b>3 Points</b> Yes, the budget and line items FULLY demonstrate understanding.
ESG - Alignment with Local Priorities	ESG: Did the proposal describe how it will decrease chronic homelessness?	<b>No Points</b> No, not at all.	<b>2 Points</b> Yes, BUT it wasn't described well or has feasibility issues.	<b>3 Points</b> Yes, FULLY described and the plan is feasible.
	ESG: Did the proposal describe how it will decrease the length of time someone experiences homelessness?	<b>No Points</b> No, not at all.	<b>2 Points</b> Yes, BUT it wasn't described well or has feasibility issues.	<b>3 Points</b> Yes, FULLY described and the plan is feasible.
	ESG: Did the proposal describe how it will decrease returns to homelessness and ensure clients that were sheltered to not return to unsheltered settings?	<b>No Points</b> No, not at all.	<b>2 Points</b> Yes, BUT it wasn't described well or has feasibility issues.	<b>3 Points</b> Yes, FULLY described and the plan is feasible.
	ESG: Does the proposal demonstrate dedication and history in serving at least 2 of these special populations?	<b>No Points</b> No, they have no history or dedication in serving any of these special populations.	<b>1 Point</b> No, they demonstrate dedication but no history.	<b>2 Points</b> Yes, they demonstrate both dedication and history in serving at least 2 of these special populations.

# 2023 RFP Proposal Scoring Rubric

## Grant: ESG

Question		Points & Answers				
Measurable Goals and Objectives	ESG: Did the proposal describe how it will decrease returns to homelessness and ensure clients that were sheltered to not return to unsheltered settings?	<b>No Points</b> No, not at all.	<b>2 Points</b> Yes, BUT it wasn't described well or has feasibility issues.		<b>5 Points</b> Yes, FULLY described and the plan is feasible.	
	ESG: Did the proposal describe how it will decrease returns to homelessness and ensure clients that were sheltered to not return to unsheltered settings?	<b>No Points</b> No, not at all.	<b>2 Points</b> Yes, BUT it wasn't described well or has feasibility issues.		<b>5 Points</b> Yes, FULLY described and the plan is feasible.	
Viewpoint	ESG: After carefully reviewing this organization's grant proposal, how confident are you that they will successfully administer this grant in service to our community?	<b>No Points</b> Not at all confident	<b>1 Point</b> Slightly confident	<b>2 Points</b> Somewhat confident	<b>3 Points</b> Quite confident	<b>5 Points</b> Extremely confident
<b>ESG Section Points Range</b>		<b>Minimum: 0 Points</b>			<b>Maximum: 35 Points</b>	
<b>ESG &amp; General Points Range</b>		<b>Minimum: 0 Points</b>			<b>Maximum: 100 Points</b>	

# 2023 RFP Proposal Scoring Rubric

## Grant: Challenge

Question		Points & Answers		
Budget	Challenge: Are the requested budget amounts within the range of available dollars and requirements of the Challenge grant?	<b>No Points</b> No, the budget is not within the capabilities of this Challenge grant.	<b>2 Points</b> Yes, MOSTLY, with some need for adjustment.	<b>3 Points</b> Yes, FULLY within the capabilities of this Challenge grant.
	Challenge: Does the budget provided by the agency adequately support the activities and goals proposed by the applicant?	<b>No Points</b> No, the budgeted funding is insufficient.	<b>2 Points</b> Yes, MOSTLY, with some need for adjustment.	<b>3 Points</b> Yes, the budgeted funding is FULLY sufficient.
	Challenge: Does the budget and line items, provided by the agency, demonstrate an understanding of the eligible activities described in this RFP?	<b>No Points</b> No, the budget and line items DO NOT demonstrate understanding.	<b>2 Points</b> Yes, MOSTLY, with some need for adjustment.	<b>3 Points</b> Yes, the budget and line items FULLY demonstrate understanding.
Alignment with Local Priorities	Challenge: Did the proposal describe how it will decrease chronic homelessness?	<b>No Points</b> No, not at all.	<b>2 Points</b> Yes, BUT it wasn't described well or has feasibility issues.	<b>3 Points</b> Yes, FULLY described and the plan is feasible.
	Challenge: Did the proposal describe how it will decrease the length of time someone experiences homelessness?	<b>No Points</b> No, not at all.	<b>2 Points</b> Yes, BUT it wasn't described well or has feasibility issues.	<b>3 Points</b> Yes, FULLY described and the plan is feasible.
	Challenge: Did the proposal describe how it will decrease returns to homelessness and ensure clients that were sheltered to not return to unsheltered settings?	<b>No Points</b> No, not at all.	<b>2 Points</b> Yes, BUT it wasn't described well or has feasibility issues.	<b>3 Points</b> Yes, FULLY described and the plan is feasible.
	Challenge: Does the proposal demonstrate dedication and history in serving at least 2 of these special populations?	<b>No Points</b> No, they have no history or dedication in serving any of these special populations.	<b>1 Point</b> No, they demonstrate dedication but no history.	<b>2 Points</b> Yes, they demonstrate both dedication and history in serving at least 2 of these special populations.

# 2023 RFP Proposal Scoring Rubric

## Grant: Challenge

Question		Points & Answers				
<b>Measurable Goals and Objectives</b>	Challenge: Are the proposed goals and objectives specific and in alignment with the intent of this RFP?	<b>No Points</b> No, not at all.	<b>2 Points</b> Yes, BUT it wasn't described well or has feasibility issues.		<b>5 Points</b> Yes, FULLY described and the plan is feasible.	
	Challenge: Does the applicant demonstrate the capacity to measure progress towards goals?	<b>No Points</b> No, not at all.	<b>2 Points</b> Yes, BUT it wasn't described well or has feasibility issues.		<b>5 Points</b> Yes, FULLY described and the plan is feasible.	
<b>Viewpoint</b>	Challenge: After carefully reviewing this organization's grant proposal, how confident are you that they will successfully administer this grant in service to our community?	<b>No Points</b> Not at all confident	<b>1 Point</b> Slightly confident	<b>2 Points</b> Somewhat confident	<b>3 Points</b> Quite confident	<b>5 Points</b> Extremely confident
<b>Challenge Section Points Range</b>		<b>Minimum: 0 Points</b>			<b>Maximum: 35 Points</b>	
<b>Challenge &amp; General Points Range</b>		<b>Minimum: 0 Points</b>			<b>Maximum: 100 Points</b>	



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## Grant: TANF

Question		Points & Answers		
Budget	TANF: Are the requested budget amounts within the range of available dollars and requirements of the TANF grant?	<b>No Points</b> No, the budget is not within the capabilities of this TANF grant.	<b>2 Points</b> Yes, MOSTLY, with some need for adjustment.	<b>3 Points</b> Yes, FULLY within the capabilities of this TANF grant.
	TANF: Does the budget provided by the agency adequately support the activities and goals proposed by the applicant?	<b>No Points</b> No, the budgeted funding is insufficient.	<b>2 Points</b> Yes, MOSTLY, with some need for adjustment.	<b>3 Points</b> Yes, the budgeted funding is FULLY sufficient.
	TANF: Does the budget and line items, provided by the agency, demonstrate an understanding of the eligible activities described in this RFP?	<b>No Points</b> No, the budget and line items DO NOT demonstrate understanding.	<b>2 Points</b> Yes, MOSTLY, with some need for adjustment.	<b>3 Points</b> Yes, the budget and line items FULLY demonstrate understanding.
Alignment with Local Priorities	TANF: Did the proposal describe how it will decrease recidivism (returns to homelessness or need for homeless prevention)?	<b>No Points</b> No, not at all.	<b>3 Points</b> Yes, BUT it wasn't described well or has feasibility issues.	<b>6 Points</b> Yes, FULLY described and the plan is feasible.
	TANF: Does the proposal demonstrate dedication and history in serving at least 2 of these special populations?	<b>No Points</b> No, they have no history or dedication in serving any of these special populations.	<b>2 Points</b> No, they demonstrate dedication but no history.	<b>5 Points</b> Yes, they demonstrate both dedication and history in serving at least 2 of these special populations.

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## Grant: TANF

Question		Points & Answers				
<b>Measurable Goals and Objectives</b>	TANF: Are the proposed goals and objectives specific and in alignment with the intent of this RFP?	<b>No Points</b> No, not at all.	<b>2 Points</b> Yes, BUT it wasn't described well or has feasibility issues.		<b>5 Points</b> Yes, FULLY described and the plan is feasible.	
	TANF: Does the applicant demonstrate the capacity to measure progress towards goals?	<b>No Points</b> No, not at all.	<b>2 Points</b> Yes, BUT it wasn't described well or has feasibility issues.		<b>5 Points</b> Yes, FULLY described and the plan is feasible.	
<b>Viewpoint</b>	TANF: After carefully reviewing this organization's grant proposal, how confident are you that they will successfully administer this grant in service to our community?	<b>No Points</b> Not at all confident	<b>1 Point</b> Slightly confident	<b>2 Points</b> Somewhat confident	<b>3 Points</b> Quite confident	<b>5 Points</b> Extremely confident
<b>TANF Section Points Range</b>		<b>Minimum: 0 Points</b>			<b>Maximum: 35 Points</b>	
<b>TANF &amp; General Points Range</b>		<b>Minimum: 0 Points</b>			<b>Maximum: 100 Points</b>	